

Sponsorship Benchmark LaLiga 20/21

In collaboration with:







CA SPORTS MARKETING has elaborated this report in collaboration with LaLiga to analyse the current sponsorship situation of the competition itself and the situation of the clubs in both first and second division.

Relevant information:

- » Industries that are investing
- » Different strategies the brands follow
- » Technical partners landscape
- » Regional sponsors and markets where LaLiga is growing
- » Comparison with last year's situation

» Impact of betting and gambling sponsorship regulations







LaLiga: Global and regional sponsors



Top 5 industries & Top 3 brands regional sponsors & stadium partners



LaLiga Santander infographics

16-37

LaLiga Santander clubs



LaLiga Smartbank infographics



LaLiga Smartbank clubs



This document has interactive navigation, press the elements in rounded boxes to navigate the pages.













Allianz 🕕







MAIL BOXES ETC.



telepizza



中国移动

5

China Mobile



OLAHBOLA

> NATIONAL PARTNERS

Danone » Official Supplier El Corte Inglés » Official Sponsor Mail Boxes ETC » Official Supplier Marqués Del Atrio » Official Product Sportium » Official Betting Telepizza » Official Sponsor Renfe » Official Transport Mazda » Official Sponsor Allianz » Official Sponsor

> REGIONAL and LOCAL PARTNERS

> NORTH AMERICA:

Verizon » Official Regional Partner (USA)

StageFront » Official Hospitality Partner of LaLiga North America (USA)

Camarena » Official Tequila of LaLiga North America (USA)

Herbalife » Official Regional Partner (USA & Canada)

PointsBet » Oficial Regional Partner (USA)

Fanatiz » Official Partner of LaLiga North America (USA and Canada)

> LATAM:

Total » Official Sponsor in Argentina

Pepsi » Official Sponsor in Guatemala

Shell » Official Sponsor in Mexico





> AFRICA + MIDDLE EAST:

GBFoods » Official Regional Partner (Argelia, Nigeria, Ghanna, Mali, Senegal, Burkina Faso, Guinea Conakry, Somalia and Madagascar)

Orange » Official Regional Partner (Egypt)

Hollywood Bets » Official Regional Partner (South Africa and Mozambique)

MBet » Official Regional Partner (East Africa)

ASIA:

M88 » Official Regional Partner (Asia)

GCOX » Official Regional Partner (China and SEA region)

PariMatch » Official Betting in CIS region (Russia, Kazajistan, Tajikistan, Ukrainia, Uzbekistan, Kazajistán)

Dream11 » Official Regional Partner (India)

OlahBola » Official Regional Partner (Indonesia, Thailand and Malaysia)

HIS » Official Partner in Japan

China Mobile » Official Sponsor of LaLiga in China

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> INSIGHTS LaLiga PARTNERS:

» New sectors have become important after the COVID-19:

SYNLAB

SYNLAB, allowing LaLiga to provide more security to the players and staff with the different SYNLAB services.

Ò IQONIQ

IQONIQ, the fan engagement ecosystem that will connect LaLiga fans with the competition, their clubs and idols in multiple ways.

» In Africa + Middle East

LaLiga has new players compared to last season, specially within the betting industry. Special mention to Hollywood bets in South Africa where it is starting to generate incomes due to its presence with LaLiga offices in Sandton, Johannesburg.



» In LATAM

Despite having decreased the total amount of regional sponsors in LATAM, LaLiga is growing in key markets such as Argentina and Mexico, two of the most important countries in terms of football markets.



» In USA

USA is showing an increase in its interest in football (soccer) and the consequences are 3 new partners signed in the region: Camarena Tequila, Fanatiz and Pointsbet.



» In Asia

Is increasing the interest for partnerships that connect with the local fan, with Dream11 and OlahBola becoming the official entertainment and sports app partners.







Spain, Asia, Africa and USA







» LaLiga Xtra:



A new LaLiga project in collaboration with Mondia to create content through responsive landing pages. The agreement have involved 20 telecom companies with 16 of them in Africa and 4 in the MENA region.

» Parimatch:



Parimatch has been active signing partnerships across different leagues and sports. In this case LaLiga has recently achieved an agreement as a regional sponsor for the CIS region, including 15 countries.

» Apps & platforms:

Asia and



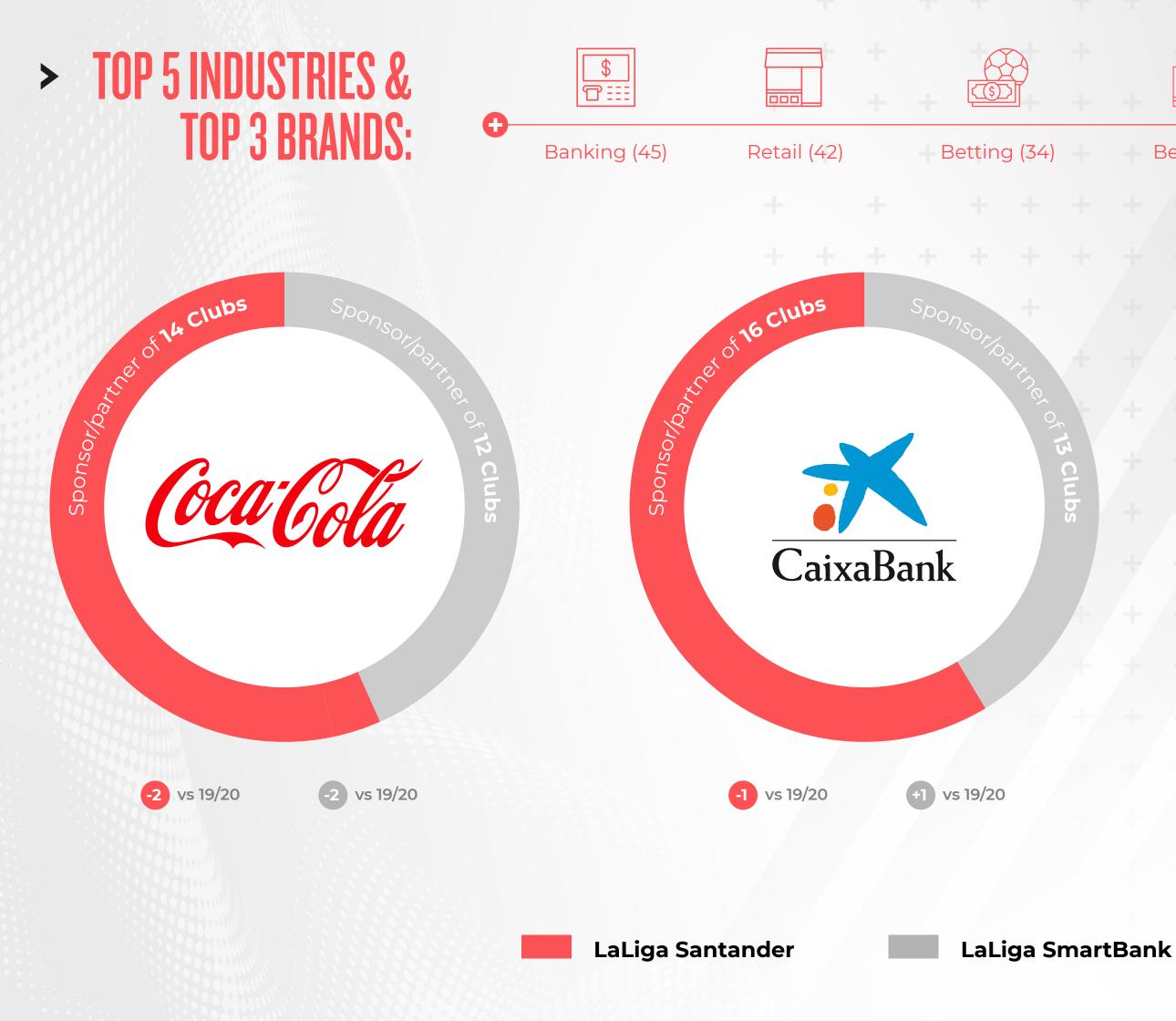
LaLiga Santander

Click to go



LaLiga SmartBank

Click to go









Soft Drinks (27)

Beer (33)





> CLUBS WITH REGIONAL PARTNERS:







CLUBS WITH NAMING PARTNERS/SPONSORS:

Stadium main sponsors:

PORCELANOSA

>



ARGENTA

FERRO.



Stadium naming partner:

② 万达WANDA

Stadium naming partner:

//ABANCA

Stadium naming partner:

Stadium naming partner :







> TECHNICAL PARTNERS in LaLiga Santander:



Technical







fan engagement, energy, entertainment and food.





SLEEVE SPONSOR in LaLiga Santander:



TOP **SECTOR** INSURANCE





Sleeve sponsor



(3 clubs)

CLUBS WITH LESS SPONSORS ON THEIR KITS

>







*Without counting the technical sponsor





CLUBS WITH THE MOST SPONSORS ON THEIR KITS

> NEW BETTING ADVERTISING REGULATIONS in LaLiga Santander:

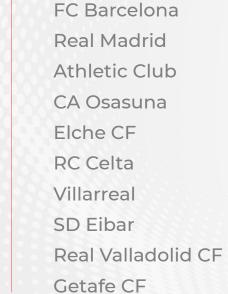
Clubs in LaLiga Santander

affected by the new betting advertising regulations:









Sevilla FC Valencia CF Real Betis Cádiz CF D. Alavés Levante UD Granada

Atlético de Madrid

Shorts Front

10% **Clubs not** 5% affected Shorts Front **50% NEW BETTING** ADVERTISING Official Sponsor REGULATIONS 35% Main Sponsor





Clubs in LaLiga Santander not affected by the new betting advertising regulations:

SD Huesca Real Sociedad



Select the club to go to the file

ATHLETIC CLUB



Athletic Club

Atlético de Madrid





Elche CF

FC Barcelona





RC Celta

Real Betis







SD Eibar

SD Huesca





CA Osasuna

Cádiz CF



D. Alavés



Getafe CF



Granada CF

LEVANTE U.D.

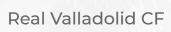
Levante UD



Real Madrid



Real Sociedad





Sevilla FC



Valencia CF



Villarreal CF



ATHLETIC CLUB

> PREMIUM SPONSORS

San Miguel » Official Beer Sponsor IMQ » Official Medical Insurance Sponsor Bet365 » Official Betting Sponsor Petronor » Official Energy Sponsor EA Sports » Official Videogaming Sponsor



Technical Partner

> OFFICIAL SPONSORS

Euskaltel » Official Connectivity Sponsor B the Travel Brand » Official Travel Agency Sponsor Coca-Cola » Official Soft Drink Sponsor BBK » Official Banking Foundation Sponsor













ATLÉTICO DE MADRID

> OFFICIAL PARTNERS

Mahou » Official Beer Partner Caixabank » Official Bank Partner Socios.com » Official Token Partner EA Sports » Official Videogaming Partner TD Systems » Official TV Partner Coca-Cola » Official Soft Drink Partner Acronis » Official Cybersecurity Partner Philipp Plein » Official Formal Wear Partner ROWE » Official Motor Oil Partner

Technical Partner

Plus500 Main Sponsor

> REGIONAL SPONSORS

Hero » Regional Motorbike Partner Nibank » Regional Bank Partner BBIN » Regional iGaming Partner



> STADIUM PARTNER (NAMING) の方达WANDA





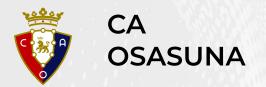








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> OFFICIAL SPONSORS

Caixabank » Official Bank Sponsor Lacturale » Official Food Sponsor (Dairy Products) Coca-Cola » Official Soft Drink Sponsor San Miguel » Official Beer Sponsor Volkswagen Sagamóvil » Official Automotive Sponsor Acunsa » Official Insurance Sponsor Bet365 » Official Betting Sponsor



Main Sponsor



Shorts (Front)

ALL CLUBS

03









CÁDIZ CF

> PREMIUM PARTNERS

Catering el Faro » Official Catering Partner Petaca Chico » Official Food Partner (Fish & Seafood) Europea Group » Official IT Partner Caixabank » Official Bank Partner



> OFFICIAL PARTNERS

Nautalia Viajes » Official Travel Agency Partner Asisa » Official Medical Insurance Partner BP » Official Gas Station Partner Clínica Dental Copano » Official Dental Clinic Partner Barbadillo » Official Wine Partner BeSoccer » Official Soccer News Partner











Main Sponsor





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Caixabank » Official Bank Sponsor Coca-Cola » Official Soft Drink Sponsor Ambar » Official Beer Sponsor Ingevel » Official Window Constructor Sponsor IMQ » Official Medical Sponsor El Correo » Official Press Media Sponsor AXA » Official Insurance Sponsor D's Damat » Official Formal Wear Sponsor Barymont » Official Financial Sponsor Fotters » Official Tv Media Sponsor Eleyco » Official Events Organizer Sponsor TD Systems » Official Electronic Devices Sponsor Guuk » Official Connectivity Sponsor



betway

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> OFFICIAL PARTNERS

Caixabank » Official Bank Partner Pikolinos » Official Footwear Partner Universitas Miguel Hernández » Official University Partner Bet365 » Official Betting Partner





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> GLOBAL PARTNERS

1XBET » Official Betting Partner
Estrella Damm » Official Beer Partner
FBS » Official Trading Partner
Konami » Official Video Gaming Partner
Nestlé (Nesquik/Milo) » Official Cacao Malt Beverage Partner
Cupra » Official Automotive And Mobility Partner
Oppo » Official Mobile Device Partner
Stanley » Official Tools & Security Partner
Gatorade » Official Sports Nutrition Partner
Chiliz » Official Fan Token Partner
Thom Browne » Official Formal Wear Partner



Rakuten

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> REGIONAL PARTNERS







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> REGIONAL PARTNERS

Caixabank » Premium Banking Partner Assistència Sanitària » Medical Partner Allianz » Official Insurance Partner SK Lubricants » Motor Oil Partner Scotiabank » Banking Partner Yunnan Baiyao » Regional Partner Taiping Life Insurance » Insurance Partner Coca-Cola » Soft Drinks Partner Rakbank » Banking Partner Sebang/Rocket » Official Car Battery Partner Maybank » Banking Partner SHB » Banking Partner Banco BMG » Official Banking Partner in Brazil Head&Shoulders » Shampoo Partner



Rakuten Main

Sponsor

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> GLOBAL PARTNERS







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Joma Technical Partner

> OFFICIAL **SPONSORS**

Bioshelter Viajes » Official Travel Agency Sponsor Caixabank » Official Bank Sponsor Casa de Pías » Official Catering Sponsor Tibermotor Sur Volvo » Official Automotive Sponsor Bet365 » Official Betting Sponsor





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> PREMI **SPONSORS**

GRANADA

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Puleva » Official Chocolate Milkshake Sponsor Alhambra » Official Beer Sponsor

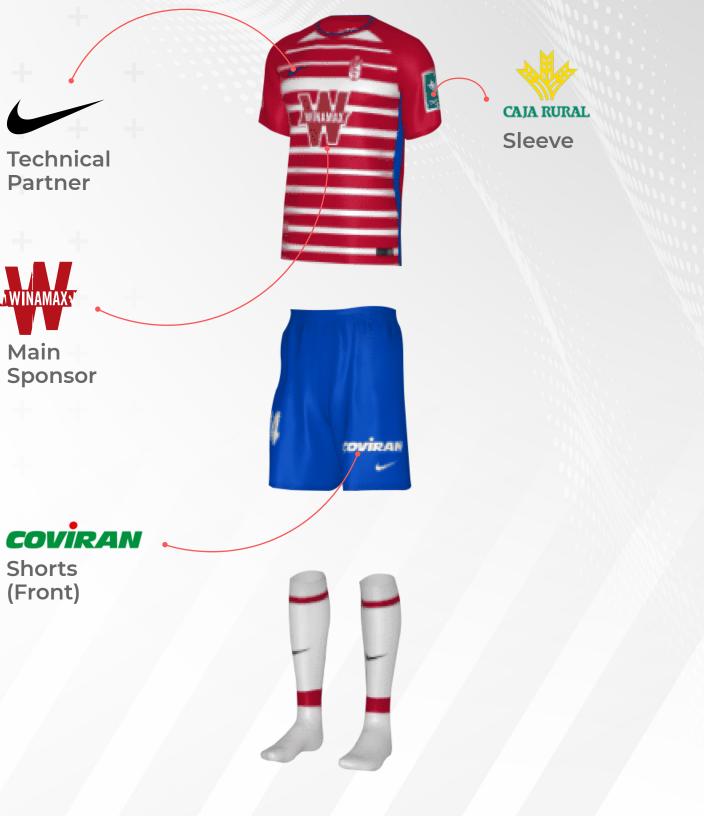


Partner



> OFF **UIAL SPONSORS**

Coca-Cola » Official Soft Drink Sponsor Caixabank » Official Bank Sponsor











> GOLD SPONSORS

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> SILVER SPONSORS

Amstel » Official Beer Sponsor Asisa » Official Medical Sponsor Nautalia Viajes » Official Travel Agency Sponsor



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CELTA

Betway » Official Betting Sponsor Coca-Cola » Official Soft Drink Sponsor Cabreiroá » Official Bio Isotonic Sponsor Raw » Official Water Sponsor Xenera » Official Energy Sponsor Besoccer » Official Soccer News Sponsor Dr&N » Official Retail Sponsor Monbus » Official Transport Sponsor Halcón Viajes » Official Travel Agency Sponsor Celta Mobile » Official Mobile Operator Sponsor BMW Celtamotor » Official Car Sponsor





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> OFFICIAL SPONSORS

Vitaldent » Official Dental Clinic Sponsor Caixabank » Official Bank Sponsor Cruzcampo » Official Beer Sponsor Coca-Cola » Official Soft Drink Sponsor Coosur » Official Olive Oil Sponsor Asisa » Official Medical Sponsor Fontarel » Official Water Sponsor



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Sevilla Turisuuo Shorts (Front)

> REGIONAL SPONSORS

RB88 » Regional Betting Sponsor



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> GLOBAL SPONSORS

Nivea Men » Official Body Care Sponsor Audi » Official Automotive Sponsor Hankook » Official Tyre Sponsor Mahou » Official Beer Sponsor EasyMarkets » Official Trading Sponsor Palladium » Official Hotel Sponsor EA Sports » Official Video Gaming Sponsor Hugo Boss » Official Formal Wear Sponsor Theragun » Official Therapy Massage Sponsor

> REGIONAL SPONSORS

Movistar » Regional Connectivity Sponsor Liberbank » Regional Bank Sponsor PlayStation » Regional Console Sponsor Sanitas » Regional Medical Sponsor Coca-Cola » Regional Soft Drink Sponsor Solan de Cabras » Regional Water Sponsor Invex » Regional Bank Sponsor China Citic Bank » Regional Bank Sponsor KOK Sports » Regional Entertainment Sponsor Codere » Regional Betting Sponsor



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ALL CLUBS







Emirates FLY BETTER

Main Sponsor





> EXCLUSIVE PARTNERS

Coca-Cola » Official Soft Drink Partner Keler » Official Beer Partner Euskaltel » Official Telecommunications Partner macr n Technical Partner







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> OFFICIAL SPONSORS

Coca-Cola » Official Soft Drink Sponsor BMW Fuenteolid » Official Automotive Sponsor Meléndez » Official Food Sponsor (Potatoes) Caixabank » Official Bank Sponsor Bet365 » Official Betting Sponsor







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ALL CLUBS

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San Miguel » Official Beer Sponsor Caixabank » Official Bank Sponsor Bet365 » Official Betting Sponsor

ALL CLUBS

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Caixabank » Official Bank Sponsor





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AMBAR CERVECEROS INDEPENDIENTES Shorts (Back)





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> OFFICIAL **SPONSORS**

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Fifa 21 » Official Video Gaming Partner Hackett London » Official Retail Partner Vueling » Official Airline Partner Vitaldent » Official Dentist Partner B the Travel Brand » Official Travel Agency Partner Energía Valencianista » Official Energy Partner Technical Partner



Main Sponsor





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Bet365 » Official Betting Sponsor San Miguel » Official Beer Sponsor Coca-Cola » Official Soft Drink Sponsor Caixabank » Official Bank Sponsor **Joma** Technical Partner



> MAIN STADIUM SPONSORS













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TECHNICAL PARTNERS





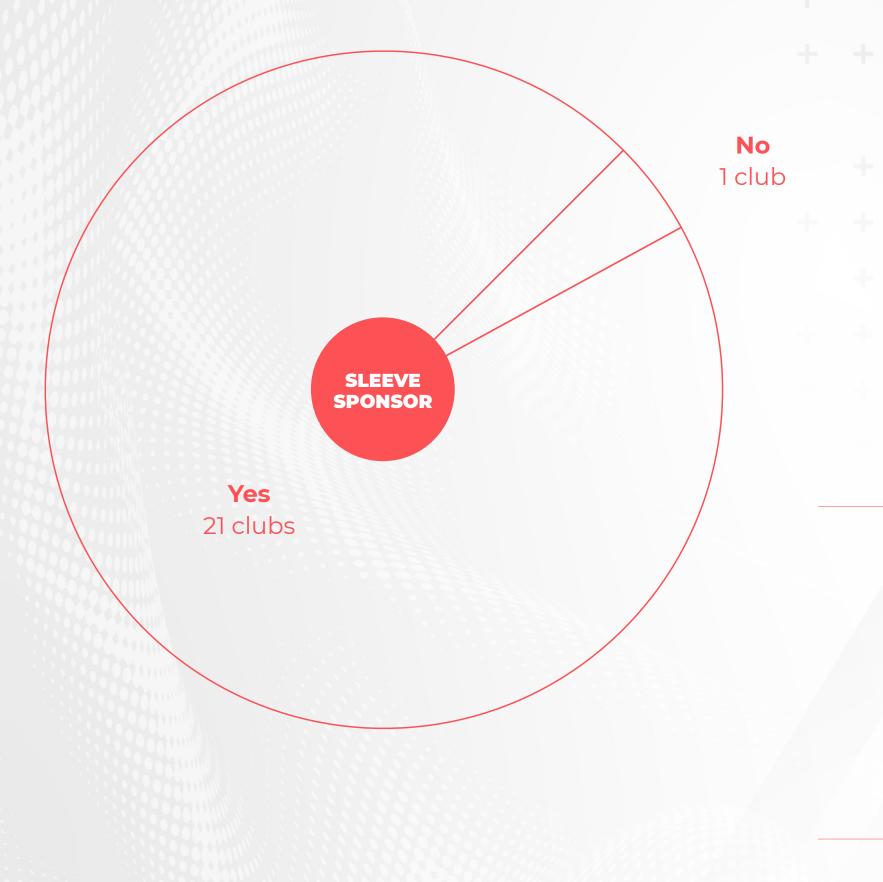












TOP **SECTOR** BETTING





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(10 clubs)





SPON on the +2 vs

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*Without counting the technical sponsor





CLUBS WITH THE MOST Sponsors on their kits



NEW BETTING ADVERTISING REGULATIONS in LaLiga SmartBank:



Clubs in LaLiga SmartBank affected by the new betting advertising regulations:



AD Alcorcón
Albacete Balompié
CD Mirandés
CE Sabadell
CF Fuenlabrada
Málaga CF
Rayo Vallecano
Real Zaragoza
SD Ponferradina

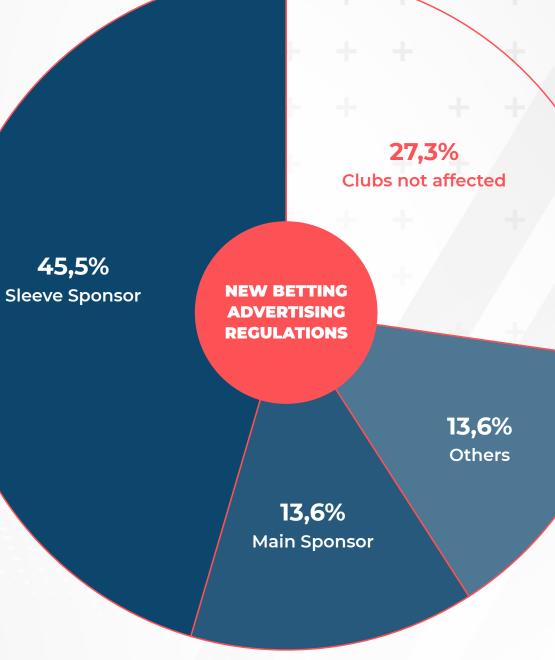
Sporting de Gijón

3 Main Sponsor





Real Oviedo (Shorts – Back) UD Las Palmas UD Logroñés (Shorts – Front)









Clubs in LaLiga Santander not affected by the new betting advertising regulations:

CD Castellón CD Lugo CD Tenerife FC Cartagena UD Almería Girona FC



Select the club to go to the file



AD Alcorcón





CD Lugo

CD Mirandés





FC Cartagena

Girona FC





RCD Mallorca

Real Oviedo



UD Almería







CD Castellón



CD Tenerife



Málaga CF





Rayo Vallecano



Real Zaragoza



CD Leganés

CF Fuenlabrada



RCD Espanyol



SD Ponferradina



Real Sporting

UD Las Palmas



UD Logroñés





Kaizen

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> OFFICIAL SPONSORS

Mahou » Official Beer Sponsor Nautalia Viajes » Official Travel Agency Sponsor Citycar Sur Mercedes-Benz » Official Automotive Sponsor Jowke » Official Lounge Club Sponsor



ALL CLUBS

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BP

> OFFICIAL SPONSORS

UCC Urbacon » Official Construction Sponsor Kabche Lasheras » Official Consultancy Sponsor Mahou » Official Beer Sponsor Caixabank » Official Bank Sponsor Seat Talleres Rubens » Official Automotive Sponsor Halcón Viajes » Official Travel Agency Sponsor Diputación de Albacete » Official Institutional Sponsor Castilla La Mancha » Official Institutional Sponsor



EXTRUAL

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XTRUAL





Monfort » Official Dentist Sponsor Bp » Official Gas Station Sponsor Volkswagen Marzá » Official Automotive Sponsor Agua De Benassal » Official Water Sponsor Estrella Damm » Official Beer Sponsor Kia Automoción Cano » Official Automotive Sponsor Estepark » Official Mall Sponsor Viajes El Corte Inglés » Official Travel Agency Sponsor Bodega Les Useres » Official Wine Sponsor



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03







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Joma

Technical Partner

> OFFICIAL **SPONSORS**

Caixabank » Official Bank Sponsor Mahou » Official Beer Sponsor Leganés Ayuntamiento » Official Institutional Sponsor Eneryeti » Official Energy Drink Sponsor Scientific Nutrition » Official Nutrition Sponsor Coca-Cola » Official Soft Drink Sponsor

Main Sponsor

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Shorts (Front)



04







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> INSTITUTIONAL SPONSOR

Concello de Lugo » Institutional Sponsor Xunta de Galicia » Institutional Sponsor

> PREMIUM SPONSOR

El Progreso » Official Press Media Sponsor Hospital Polusa » Official Medical Sponsor

> OFFICIAL SPONSOR

Cabreiroá » Official Water Sponsor Candelas » Official Coffee Sponsor Rio Natura » Official Milk Sponsor Coca-Cola » Official Soft Drink Sponsor Eisenar Seguros » Official Insurance Sponsor Abeiro » Official Universitary Residence Sponsor MGR » Official Chemical Sponsor Halcón Viajes » Official Travel Agency Sponsor





Main Sponsor

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05







DEPUTACIÓN DE LUGO Sleeve

//ABANCA

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Burgos » Official Tourism Sponsor Caixabank » Official Bank Sponsor Halcón Viajes » Official Travel Agency Sponsor Coca-Cola » Official Soft Drink Sponsor Seat Arlanzón » Official Automotive Sponsor Fitogether » Official Technological Sponsor



EMPRESAS

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TENERIFE 100% VIDA

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> INSTITUTIONAL PARTNERS

Consell Comarcal del Vallès Occidental » Institutional Partner Ajuntament de Sabadell » Institutional Partner



Banco Sabadell » Official Bank Sponsor
Estrella Damm » Official Beer Sponsor
Movento » Official Automotive Sponsor
Viajes El Corte Inglés » Official Travel Agency Sponsor

> OFFICIAL SPONSORS

Quirón Salud » Official Medical Sponsor Hyundai López Orús » Official Automotive Sponsor Ricoh » Official Digital Services Sponsor Neteges Creu Alta » Official Cleaning Sponsor Polo Club » Official Retail Sponsor Laimart » Official Textile Customization Sponsor Leroy Merlin » Official Home Improvement Sponsor Coca-Cola » Official Soft Drink Sponsor Bp » Official Gas Station Sponsor



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> Ayuntamiento Fuenlabrada » Institutional Sponsor Prozis » Official Sports Nutrition Sponsor



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09









> UH AL SPON

Estrella De Levante » Official Beer Sponsor Gesa Mediación » Official Insurance Sponsor Ayuntamiento de Cartagena » Institutional Sponsor Costa Cálida » Tourism Sponsor









10







Estrella Damm » Official Beer Partner Viajes El Corte Inglés » Official Travel Agency Medplaya » Official Hotel Partner Besoccer » Official Technology Partner Caixabank » Official Bank Partner Nissan » Official Automotive Partner Leo Boek » Official Food Partner Parlem Telecom » Official Telecom Partner



Costa Brava Pirineu de Girona

> Shorts (Front)











MÁLAGA

CF

> PREMIUM SPONSORS

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BESOCCER

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Shorts

(Front)

> INSTITUTIONAL SPONSORS

Ayuntamiento de Málaga » Institutional Sponsor Diputación Málaga (Turismo y planificación Costa del Sol) » Institutional Sponsor Ayuntamiento de Benahavís » Institutional Sponsor









Sleeve



Side of the shirt:

BENAHAVIS

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Mahou » Official Beer Sponsor Halcón Viajes » Official Travel Agency Sponsor Modalia.com » Official Retail Sponsor Ayuntamiento Madrid » Institutional Sponsor

ALL CLUBS

13













Rastar » Official Entertainment Sponsor Estrella Damm » Official Beer Sponsor Caixabank » Official Bank Sponsor LaLiga Santander » Institutional Sponsor



betway

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> REGIONAL PARTNERS

Irongest » Regional Probiotics Partner



14







RIVIERA MAYA Pavadise is Fovever

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INNJOO

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RCD MALLORCA

> OFFICIAL SPONSORS

Coca-Cola » Official Soft Drink Sponsor Paypal » Official Payment Sponsor Caixabank » Official Bank Sponsor Estrella Damm » Official Beer Sponsor FIBWI » Official Connectivity Sponsor



BETFRED

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Shorts (Front)











REAL

OVIEDO

> OFFICIAL **SPONSORS**

Mahou » Official Beer Sponsor GAM » Official Engineering Sponsor Coca-Cola » Official Soft Drink Sponsor Caixabank » Official Bank Sponsor Halcón Viajes » Official Travel Sponsor Alsa » Official Mobility Sponsor Clinica Asturias » Official Health Center Sponsor





ALL CLUBS







> OFFICIAL

SPONSORS



Partner

INTEGRA

Main Sponsor

Mahou » Official Beer Sponsor Halcón Viajes » Official Travel Agency Sponsor Ternera Asturiana » Official Food Sponsor (Beef) Coca-Cola » Official Soft Drink Sponsor

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17









REAL ZARAGOZA

> PREMIUM SPONSORS

Caixabank » Official Bank Sponsor Diputación de Zaragoza » Institutional Sponsor

> OFFICIAL SPONSORS

Energía del Ebro » Official Energy Sponsor Quirón Salud » Official Medical Sponsor Grupo Sesé » Official Logistics Sponsor Vian Automobile » Official Automotive Sponsor B the travel Brand » Official Travel Agency Sponsor Grandes Vinos » Official Wine Sponsor Azulejos Moncayo » Official Building Material Sponsor Coronel Tapiocca » Official Casual Wear Sponsor Grupauto » Official Driving School Sponsor Podoactiva » Official Podology Clinic Sponsor Hiberus » Official Technology Sponsor Agua de Lunares » Official Water Sponsor Mas Prevención » Official Risks Prevention Sponsor Aura » Official Events Organizer Sponsor



Main Sponsor













HERRERO BRIGANTINA

Sponsor

Main

> OFFICIAL SPONSORS

Coca-Cola » Official Soft Drink Sponsor Estrella Galicia » Official Beer Sponsor Ayuntamiento de Ponferrada » Institutional Sponsor



ALL CLUBS

19









Sleeve



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CAJA R#RAL

Shorts (Back)



Saudia » Official Airline Sponsor Naif Alrajhi » Official Strategy Sponsor Bmw Automotor Costa » Official Mobility Sponsor Viajes El Corte Inglés » Official Travel Agency Sponsor Costa De Almería » Institutional Sponsor Estrella De Levante » Official Beer Sponsor Caixabank » Official Bank Sponsor Casi » Official Food Sponsor (Tomatoes) Coca-Cola » Official Soft Drink Sponsor Cosentino » Official Construction Materials Sponsor



المراكز العربية Arabian Centres

Main Sponsor

SIGNATURE

Shorts (Front)

ALL CLUBS









UD LAS PALMAS

> MAIN SPONSORS

Caixabank » Official Bank Sponsor Pepsi MAX » Official Soft Drink Sponsor Hospital HPS » Official Medical Sponsor William Hill » Official Betting Sponsor

> OFFICIAL SPONSORS

Spar » Official Supermarket Sponsor Aguas De Teror » Official Water Sponsor

> INSTITUTIONAL SPONSORS

Gobierno de Canarias » Institutional Sponsor Islas Canarias Latitud de Vida » Institutional Sponsor Cabildo de Gran Canaria » Institutional Sponsor Gran Canaria Isla Europea del Deporte » Institutional Sponsor



*UD Las Palmas uses different sponsors at away matches in order to promote tourism.

hummei Technical Partner

GranCanaria Main Sponsor

Cordial

Shorts (Front)





Islas Canarias

Away

Binter

Away





UD LOGROÑÉS

> GOLDEN SPONSORS

Comunidad de La Rioja » Institutional Sponsor Ayuntamiento de Logroño » Institutional Sponsor



Spar » Official Supermarket Sponsor Caixa Bank » Official Bank Sponsor Mayoral » Official Industrial Supply Sponsor Toyota Japoauto » Official Automotive Sponsor Mcdonald's Logroño » Official Fastfood Sponsor Rioja Motor » Official Automotive Sponsor Nutrisport » Official Sports Nutrition Sponsor Embalajes Novalgos » Official Industrial Packaging Sponsor Logrobus » Official Transport Sponsor Coca-Cola » Official Soft Drink Sponsor Ford Autoforma » Official Automotive Sponsor



NATUR HOUSE Main Sponsor

Milliam HIL

Shorts (Front)

ALL CLUBS







- Due to the pandemic situation, the comparison from 19/20 season shows a polarization in the number of sponsors per **>>** club on their kits. There are more clubs with less than 2 sponsors and more clubs with more than 4 sponsors. This means a different strategy followed, where some of the clubs sought to compensate with more exposure for their partners instead of reducing their fees.
- Industries related to tourism and hospitality have shown a reduction in their investment in sponsorship. **>>**
- Industries related to betting, real state and construction have shown an increase in their investment in sponsorship.
- » Adidas is the technical partner that has increased the most its investment in first division clubs, adding 2 more clubs than 19/20 season. On the other hand, Umbro has done the same in second division signing 3 new clubs.
- » Fan engagement companies have become a new player in the sports sponsorship industry considering the needs of sport properties to engage with their audiences through digital channels.
- » The betting regulation is expected to have a huge impact in LaLiga clubs. In the first division only 2 teams (10%) will not be affected, whereas in the second division 6 teams (27,3%) will not see their partnerships affected by the new betting regulations.





- » 1. This report is based on club's sponsorship departments feedback and website
- » 2. Categories (sponsors pyramid) could vary in some clubs due its confidentiality.
- » 3. Clubs websites may not be updated and thus, show wrong information.
- » 4. Collaborators and suppliers are not mentioned. The report focuses on main sponsors and official sponsors and their variations.
- 5. Sponsors categories are organized by their sector.
- 6. Regional sponsors are mentioned by their category. They are not classified by the sponsored region.
- » 7. The report is dated on January 2021, any sponsor added after this date is not mentioned.





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